



# Expression of Interest

Business Services

BAE Systems Australia

**BAE SYSTEMS**

## Acronyms and Definitions

Abbreviation	Definition
<b>AIC</b>	Australian Industry Capability
<b>AUD</b>	Australian Dollars
<b>BAE</b>	BAE Systems Australia
<b>EOI</b>	Expressions Of Interest
<b>NATA</b>	National Association of Testing Authorities
<b>OQE</b>	Objective Quality Evidence
<b>RAN</b>	Royal Australian Navy
<b>RAP</b>	Reconciliation Action Plan

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### 1. INTRODUCTION

BAE Systems Australia are inviting Expressions of Interest (EOI) from prospective suppliers to engage in BAE's supply chain.

### 2. SCOPE

The scope of this particular EOI covers all supply categories related to Business Services

### 3. CATEGORIES

The types of goods and/or services that may be needed are as follows;

Category	Description of Services
Engineering Services/ Consultancy	<p>Provision of Engineering services as determined by a scope of work, in the areas of, but not limited to;</p> <ul style="list-style-type: none"><li>• Technical Consultants</li><li>• Subject matter Expert</li></ul> <p>Engineering services for scoped minor projects, conducted by suitably experienced and qualified personnel, to deliver against defined outcomes within the following disciplines, but not limited to:</p> <ul style="list-style-type: none"><li>• Aeronautical</li><li>• Analysis</li><li>• Naval Platform</li><li>• Electrical/Electronic</li><li>• Radar and Sonar Technologies</li><li>• Mechanical</li><li>• Modelling &amp; Simulation</li></ul>
Financial Services	<p>Provision of Financial Services as determined by a scope of work, conducted by suitably experienced and qualified personnel, in the areas of, but not limited to;</p> <ul style="list-style-type: none"><li>• Tax Services</li><li>• Financial Auditing</li><li>• Cost and schedule analysis</li><li>• Superannuation</li><li>• Clearance House</li></ul>
Legal Services	<p>Provision of Legal services as determined by a scope of work or short-term deliverables, conducted by suitably experienced and qualified personnel, in the areas of, but not limited to;</p> <ul style="list-style-type: none"><li>• Lawyers</li><li>• Paralegal support services</li></ul>

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	<ul style="list-style-type: none"> <li>• Conveyancer</li> </ul>
Marketing Services	<p>Provision of Marketing services as determined by a scope of work, in the areas of, but not limited to;</p> <ul style="list-style-type: none"> <li>• Venue &amp; Event Management</li> <li>• Conferences &amp; Exhibitions</li> <li>• Publishing &amp; Media Services</li> <li>• Advertising Services</li> <li>• Content Services</li> <li>• General Marketing Services</li> <li>• Marketing Technology &amp; Services</li> </ul>
Printing Services	<p>Provision of Printing services as determined by a scope of work, in the areas of, but not limited to;</p> <ul style="list-style-type: none"> <li>• Technical Publications</li> <li>• Printing Services Generic</li> <li>• Event &amp; Marketing Print</li> </ul>
Professional Services/ Consultancy	<p>Provision of Printing services for the delivery of specific outcomes as determined by a scope of work, conducted by suitably experienced and qualified personnel, in the areas of, but not limited to;</p> <ul style="list-style-type: none"> <li>• Policy Advisers</li> <li>• Management &amp; Business Consultancy</li> <li>• Translators &amp; Language Services</li> <li>• Project Management</li> <li>• Market Intelligence Services</li> <li>• Logistics, Procurement, Commercial, Subcontracting services</li> </ul>
Quality & Certification Services	<p>Provision of Quality Auditing and certification services, conducted by suitably experienced and qualified personnel, in the areas of, but not limited to;</p> <ul style="list-style-type: none"> <li>• Lloyds Register Certifications</li> <li>• A/NZ or ISO Certifications</li> <li>• CASA Certifications</li> </ul>

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### 4. PRE-QUALIFICATION QUESTIONNAIRE (GENERIC)

1. Does your website provide a detailed description of your Company's capability? If yes, provide the appropriate link.
2. Are you an Australian registered company? If yes, provide your ABN details.
3. Are you an Indigenous company and registered with Supply Nation? If yes, provide a link to your profile on the Supply Nation Website or other supporting evidence.
4. Do you have a Reconciliation Action Plan (RAP) in place? If yes, please attach evidence.
5. How many Indigenous/Aboriginal/Torres Strait Islanders are employed within your organisation? Stipulate whether the employees are Full Time or Part Time.
6. Provide details of the company's management organisation structure and full time headcount. Attach evidence/organisation structure.
7. State level of Professional Indemnity, Product and Public Liability and Work Cover Insurance coverage.
8. Please state what quality certification and accreditations you hold? Please attach evidence.
9. Do you hold Defence Industry Security Program (DISP) Membership?
  - a. If yes, please state what membership level you hold.
  - b. Refer to the [DISP Webpage](#) on information regarding DISP Membership and how to apply. DISP membership is a requirement for all contracts

### 5. PRE-QUALIFICATION QUESTIONNAIRE (SPECIFIC TO THE REQUIREMENTS)

1. Provide full details including value and location of previous major defence, maritime or commercial projects in which your company has delivered associated Services.
2. Please refer to the list of categories provided above and select which areas you have the capability to supply into, and provide details on meeting capability requirements.

Closing date for Expression of Interest: **31<sup>st</sup> December 2023**