

NEWS UPDATE

5th July 2017

TELLUS' BUSINESS DEVELOPMENT AND TECHNICAL SERVICES TEAMS EXPAND

-  Tellus expands its Business Development (BD) team with the appointment of Darren Edis, Scott Carroll and Slade Greenaway as Technical Managers
-  Tellus strengthens its Technical Services team with the appointment of Lincoln Morton as General Manager
-  The team has an impressive track record in solving customers' problems and developing strong commercial relationships and contracts

Tellus Holdings Ltd ("Tellus") is pleased to announce the expansion of its Technical Business Development (BD) team with the appointment of Darren Edis, Scott Carroll and Slade Greenaway as Technical BD Managers. Tellus' Technical Services team has been reinforced with the appointment of Lincoln Morton as General Manager.

"The team allows Tellus to expand its position across Australia with appointments in Sydney, Darwin and Perth that support our growth strategy," Tellus Managing Director Duncan van der Merwe said.

"The team brings extensive waste and sector knowledge and an impressive track record in both solving customers' problems and establishing strong commercial relationships," he said.



Tellus' team from left to right: D. Edis, S. Greenaway, S. Carroll, L. Morton, R. McAree, D. van der Merwe

Lincoln Morton

General Manager, Technical Services (Perth, WA)

BSc(Hons), PhD (UWA), GCertIndustHygSc, GradCertBus



Lincoln brings over 15 years of commercial and technical management experience in the waste, manufacturing and resources sectors.

Lincoln's previous roles include business unit manager, contract manager and technical manager roles with Toxfree Australia Pty Ltd (Toxfree).

His roles at Toxfree involved finding technical solutions across the oil and gas, mining, heavy industry and utility sectors. This included the development and optimisation of hazardous waste treatment methods that provided cost effective solutions for difficult-to-manage wastes.

More recently Lincoln has been developing treatment technologies targeting the circular economy. Lincoln is a PhD graduate of The University of Western Australia and a Member of The Royal Australian Chemical Institute.

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Darren Edis

Technical Business Development Manager, BD (Darwin, NT)

MBA (UWA)



Darren brings over 22 years of business development, operational and management experience in the waste and recycling sectors.

His previous employment has included Sales, Business Development, Operational Management and Regional Management roles with several major national and global environmental services companies including Cleanaway, Veolia and Toxfree.

Darren has worked in SA, NSW, WA and NT and has significant experience in working in remote locations. He is a graduate of UWA with a Master of Business Administration (MBA).

Scott Carroll

Technical Business Development Manager, BD (Sydney, NSW)

BSc (Hons) Environmental Science, BSc



Scott brings over 15 years of operational and business development experience in the environmental analytical laboratory sector, covering contaminated land, waste water treatment, drinking water supply and asbestos analysis.

His previous roles include Business Development Manager, Operations Manager and Analytical Services Manager for international laboratory companies such as Eurofins, Scientific Analysis Laboratories and Severn Trent Laboratories.

Scott's technical expertise centres around start up locations, setting up operations and growing businesses to desired levels within tight timeframes. Scott has worked in the UK and Ireland, Europe and most recently, Australia and New Zealand. He is a graduate of the University of the West of Scotland with a BSc (Hons) in Environmental Science, papers published in the Applied Association of Biologists 2004 and is member of the Australasian Land and Groundwater Association where he sits on the committees for Sydney and Canberra forums.

Slade Greenaway

Technical Business Development Manager, BD (Perth, WA)

MBA (currently studying)



Slade brings over 16 years of experience in the oil and gas industry specializing in the treatment, management and disposal of drilling waste and associated services.

His previous appointments have included positions as Sales Manager, Operations Manager and Business Unit Manager for multiple international oil and gas service companies.



Slade's technical experience revolves around project management, contract and operational management for waste, resources and energy infrastructure in Australia and the Asia-Pacific region.

Mr van der Merwe said Mr Morton's addition to the Tellus' Technical Services team was important as the previous General Manager Technical Services, Steve Reece, unfortunately had to return to the UK for family reasons.

"Steve will remain as Technical Advisor and the Company acknowledges his significant contribution to Tellus," Mr van der Merwe said.

About Tellus Holdings:

Tellus Holdings Ltd ("Tellus") is an infrastructure development company in the business of creating economic, social and environmental value from waste, salt and clay resources. This dual revenue model involves mining for salt and kaolin and backfilling the resulting voids with equipment, archives or waste for storage. Tellus plans to store like-with-like materials, so as to create opportunities for the future long-term storage, treatment and recovery of valuable materials or the permanent isolation of waste. Tellus supports releasing valuable materials back into the circular economy. Tellus' business model mirrors world's best practice solutions operating in the UK, Europe and North America. Tellus is developing the Chandler project in the Northern Territory (NT) and the Sandy Ridge project in Western Australia (WA). Tellus' 'Chandler Project' has been awarded Major Project Status by the NT Government.

For further information:

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