

# ICN – All the right connections

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**Government of South Australia**  
Department of State Development



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# ICN provides tailored local procurement solutions through a personalised consultancy service.



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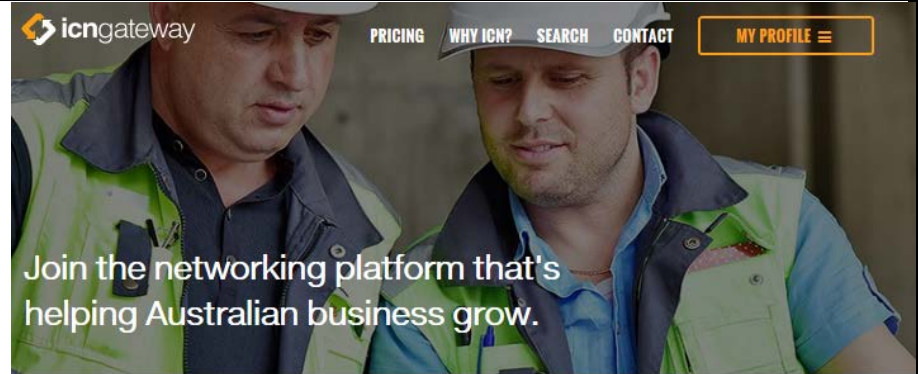


# ICN Gateway

- Pivotal link between major project requirements and suppliers
- ~65,000 company listings
- ~12,000 public searches/month
- ~\$400 billion in opportunities



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Join the networking platform that's helping Australian business grow.

## What is ICN?

ICN helps bring Australian suppliers and project owners together by giving exclusive access to our powerful online database and our extensive network of Business Growth consultants. The result: more work for Australian businesses.

UPGRADE NOW

## Looking for suppliers?

Search for the right suppliers or project partners here.

Choose state

Choose region

Keywords e.g. electrician, glass etc

FIND SUPPLIERS

## Looking for work?

Search for projects and new business opportunities here.

Choose state

Choose region

Keywords e.g. electrician, glass etc

FIND WORK

# ICN Gateway portals for major projects

The screenshot displays the ICN Gateway portal interface. At the top, there is a navigation bar with 'PRICING', 'WHY ICN?', 'SEARCH', 'CONTACT', and 'MY PROFILE'. The main header identifies the project as 'North-South Corridor (Torrens Road to River Torrens)'. Below this, the specific project is 'Darlington Upgrade Project - Gateway South - Tender Phase'. The project details section includes:
 

- Location:** SA, Australia
- Project Value:** \$620 million
- Project Status:** Tender Phase Competitive EC
- Project Owner:** Department of Planning, Transport & Infrastructure (DPTI)

 The 'Project Details' section provides a description: 'Gateway South (Fulton Hogan Construction Pty Ltd and Leung O'Rourke Australia Construction Pty Ltd with design partners KBR, Jacobs, and SMIEC) have been shortlisted by DPTI to tender for the Design & Construction contract for the Darlington Upgrade Project. This Project involves the upgrade of the 2.3 km section of Main South Road between the Southern Expressway ...'. A 'SHOW MORE' button is present.
   
 The 'Associated Opportunities' section is currently empty, with a 'SHOW MORE' button.
   
 The 'Work Packages' section is titled 'Work Packages' and contains a message: 'There are currently no open work packages for this project.' Below this, there are filters for 'OPEN LISTINGS', 'AWARDED', 'CLOSED LISTINGS', and 'OTHER'. A table follows with columns for 'STATUS', 'GENERAL CONTRACT', 'OPENS', 'FULL SCOPE CLOSERS', 'PARTIAL SCOPE CLOSERS', 'DOCS', 'FULL SCOPE ED', and 'PARTIAL SCOPE ED'. The table lists three items:
 

STATUS	GENERAL CONTRACT	OPENS	FULL SCOPE CLOSERS	PARTIAL SCOPE CLOSERS	DOCS	FULL SCOPE ED	PARTIAL SCOPE ED
Open	Arborists and Tree Removal Services	24 Jul 15	11 Sep 15	11 Sep 15			
Open	Asbestos Removal and Disposal	24 Jul 15	11 Sep 15	11 Sep 15			
Open	Bridge Construction	24 Jul 15	11 Sep 15	11 Sep 15			

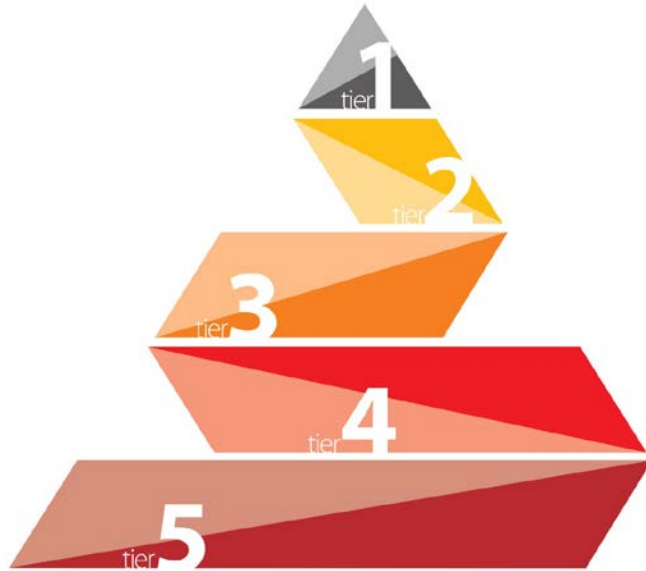
 The bottom right corner features the ICN logo (Industry Capability Network) and a button to 'Send Expression of Interest'.



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# Know your customer



STATUS	GENERAL	CONTRACT	OPENS	FULL SCOPE CLOSES	PARTIAL SCOPE CLOSES	FULL SCOPE EOI	PARTIAL SCOPE EOI
✦		Installation of Clutch Sealant	18 Apr 16	28 Apr 16	n/a		
✦		Sheet Pile Supply	12 Apr 16	22 Apr 16	n/a		
✦		Supply of Clutch Sealant	14 Apr 16	24 Apr 16	n/a		
✦		Tram Barn Cleaning Services	12 Apr 16	22 Apr 16	n/a		
✦		Labour Hire	4 Nov 15	14 Nov 15	14 Nov 15		
Full scope has been awarded to:							
<b>ZANCOTT RECRUITMENT</b>							
21A Nelson Street STEPHBY, SA Australia 5069 Phone: +61 08 83632442 Fax: +61 08 83637794 Email: bryrnie@zancott.com Web: www.zancott.com							
<b>MK2 RECRUITMENT PTY LTD</b>							
233 South Road MILE END, SA Australia 5031 Phone: + 08 82341588 Fax: + 08 82341459 Email: mark.conry@mk2recruitment.com Web: www.mk2recruitment.com							
Provision of construction labour to undertake various works on the project							
✦		Quarry Products - Recycled	4 Nov 15	14 Nov 15	14 Nov 15		
Full scope has been awarded to:							
<b>ADELAIDE RESOURCE RECOVERY</b>							
FAR NORTH-EAST END OF HANSON RD. WINGFIELD, SA Australia 5013 Phone: +61 08 82448196 Fax: +61 08 82667077 Email: admin@arr.net.au Web: www.arr.net.au							
Approximately 15,000m2 of road pavement plus additional temporary haul roads, piling and crane pads across the project. Material required also for trench backfill material							
✦		Survey	4 Nov 15	14 Nov 15	14 Nov 15		
✦		Site Accommodation	4 Nov 15	16 Nov 15	16 Nov 15		
✦		Temporary Fencing	4 Nov 15	18 Nov 15	18 Nov 15		



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# Other programs

- Workshops
  - Tender Ready
  - Running your business
  - Growth and Capacity Development
- Innovation Voucher program
- Business Transformation Voucher program



# Summary

- ICN – All the right connections
- Subscribe to notifications

The screenshot displays the 'icngateway' website interface. The top navigation bar includes the logo, the text 'Industry Capability Network (ICN) South Australia', and contact information '1300 961 139'. A secondary bar offers 'Edit company profile' and 'Log out' options. The left sidebar lists various user options, with 'Notifications' highlighted by a red circle. The main content area is titled 'Notifications' and includes a 'Switch Company Listing' dropdown. Below this, a form allows selecting a contact, with 'Bettina Venner' chosen. An 'Email notifications' section is partially visible. A red-bordered box highlights a section for selecting capabilities. At the top of this box, the text 'Select major projects sectors and capabilities' is followed by a 'Clear All' link. Below it, the instruction 'Select appropriate capabilities within each industry sector you wish to receive notifications for.' is present. A 'Find capabilities' button and the text 'Find capabilities' are circled in red. The table below has two columns: 'Industry' and 'Capabilities (select at least 1)'. The 'Industry' column lists sectors with counts: Automotive (0), Clean Energy (416), Construction & Engineering (85), Defence, Health (23), IT & Communications (113), Land & Agriculture (41), Manufacturing (200), and Mining (220). The 'Capabilities' column lists various skills with checkboxes and counts, such as Building Construction (11), Heavy and Civil Engineering Construction (18), Construction Services (30), Architectural, Engineering And Technical Services (28), Roads and Bridges (7), Other Heavy and Civil Construction (9), Asphalt, Bridge Construction, Elevated Roads, Maintenance / Repair, Precast Components, Road Construction / Sealing, and Runways.





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