

ADANI MINING PTY LTD

INVITATION FOR EXPRESSION OF INTEREST

FOR

SUPPLY OF EXPLOSIVE AND PROVIDE DOWN THE HOLE

SERVICES

CARMICHAEL COAL MINE & RAIL PROJECT

Expression of Interest (EOI) to be submitted by:  
1600HRS AEST December 8, 2014

Please note that an intention to submit EOI notification must be received by:  
November 28, 2014.

INTRODUCTION

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1.1 ADANI MINING

The Adani Group's venture into Australia commenced in 2010 with the purchase of EPC 1690, the underlying tenement for the development of the Greenfield Carmichael Coal Mine in the Galilee Basin, Central Queensland, and entering into a 99 year lease of the Port of Abbot Point near Bowen in North Queensland. Our vision is to operate a vertically integrated model - with the extraction of coal from our Carmichael Mine, transported by rail to Abbot Point, and exported to meet consumer and business demands in offshore markets. Adani's proposed Carmichael Coal Mine and Rail Project will deliver many benefits to the local, state and national economies and the newly proposed North Galilee Basin Rail project signifies that our project is on track.

PROJECT BACKGROUND

2.1 PROJECT DESCRIPTION

Principal is proposing to develop a 40 million tonne (product) per annum (Mtpa) thermal coal mine in the north Galilee Basin approximately 160 kilometres (km) north-west of the town of Clermont, Central Queensland. All coal will be railed via a privately owned rail line connecting directly to the Abbot Point Terminal, and shipped through coal terminal facilities at the Port of Abbot Point. The Carmichael Coal Mine and Rail Project (the Project) will have an operating life of approximately 60 years.

The Project is comprised of two major components:

- A green field coal mine over EPC1690 and the eastern part of EPC1080, which includes both open cut and underground mining, on mine infrastructure and associated mine processing facilities (the Mine) and offsite infrastructure.
- A green field rail line connecting directly to the Abbot Point Terminal, to provide for export of coal via the Port of Abbot Point.

Export coal from this project will predominantly service the Indian market.

The Project will also provide for development of the following:

1. Open Cut and Underground Mine along with related Infrastructure (On-site & Off-site);
2. Coal Handling and Preparation Plant (CHPP) & Power Distribution;
3. Railway line from Mine to Port; and
4. Abbot Point T0 Port Project.

Project Outline:

The Carmichael Mine	40 million tonne (product) per annum (Mtpa) thermal coal mine
Rail corridor	Construction and operation of a rail link from the mine to the preferred port location (Abbot Point)

The RFP for the Explosive Supply and services will be based on the first stage of the project development. The full scope will be detailed in the RFP.

2.2 Scope of this EOI

This Invitation for EOI seeks submission from interested parties for the Supply of Explosives and Provide down the hole Services to Adani Mining Pty Ltd (Principal). For the purposes of this enquiry, The Complete scope is deemed to include but not be limited to:

- a) Storage facility for Magazine and Bulk Explosive:
  - a. Design, Construct and licencing of facilities for the storage of bulk explosives ingredients and magazine facilities for storage of initiating explosives.
- b) Down the hole Services:
  - a. Supply and Transportation of Explosives and accessories
  - b. Supply of Plant – Equipment and Labour
- c) Total Load and Shoot Services:
  - a. Full management of the operational aspects of the blasting operation

This Invitation for EOI is a key part of the EOI Phase, and is the first of three (3) phases of the tender process to appointing an Explosive Supply Contractor for delivery of the Project. The two (2) subsequent phases are the Request for Proposal (RFP) Phase and the Negotiation and Completion Phase.

### 2.3 Invitation for EOI

The purpose of this Invitation for EOI is to describe the Process and seek EOI for the Carmichael Coal Mine Project.

Organisations with the required experience, capability and capacity for all/ specific services as enlisted in clause 1.2 above, may express their interest by submitting an Response to EOI in accordance with the terms and conditions set out in this Invitation for EOI.

### 2.4 Project Requirements

Project requirements are not provided as part of this Invitation for EOI, but will be provided to the Shortlisted Respondents with the RFP.

### 2.5 Site

The Site of the Project is shown at website: [www.adanimining.com](http://www.adanimining.com)

### 2.6 Contracting Structure

Principal intends to award the Preferred Proponent, which shall be a single legal entity, with the Supply and Services Contract Agreement along with any of the following option:

1. Facility
  - I. Design and Construct of Explosive Storage facility
  - II. Operation and Maintenance of the facility
2. Supply and Services on Down the hole basis.
3. Total Load and Shoot Service.

It is acknowledged that the entity capable of delivering the services for the Project may be a consortium comprising one or more companies or using sub-contractors. Respondents need to furnish the details of their sub-contractors/ consultants they wish to engage for this project requirement.

Principal will issue a full draft Agreement with the RFP and seek comments from each Proponent on the content of the draft Agreement in their Proposal.

In order to achieve a satisfactory allocation of risk between Principal and the Preferred Proponent, engagement is likely to focus on a number of key areas within the Project Agreement. In formulating the draft Agreement, Principal will draw on current best practices.

### 2.7 Prequalification Criterion for Expression of Interest

Principal requests the Proponent to submit the Expression of Interest if the party meets the following criterion:

- a. Average Annual Turnover of last three years is not less than AU\$ 50 Million.
- b. Manufacturing facility and capacity
- c. Quality control

The Proponents shall submit the Expression of Interest considering the following options:

Scope	Specify Capability ( Yes/ No)
Storage Facility	
Maintenance of the Facility	
Supply and Services - DTH	

Total Load and Shoot service	
Manufacturing facility	

2.8 Principal's Commitment to Australian Jobs Act and Enhanced Project Bylaw Scheme.

The Principal is committed to meet its Australian Industry Participation (AIP) Plan obligations under Australian Jobs Act and the Enhanced Project By-law scheme.

2.9 Obligations on the successful tenderer

The successful tenderer must unbundle the packages so that full, fair and reasonable opportunity is provided to the Australian Suppliers in line with the Principal's obligations under the Australian Industry Participation Plan(s). The successful tenderer is also required to demonstrate the compliance regarding full, fair and reasonable opportunity is provided to the Australian Suppliers.

EXPRESSION OF INTEREST (EOI) REQUIREMENTS

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3.1 FORMAT AND STRUCTURE OF THE EOI

Unless otherwise approved by Principal, the EOI must be submitted in accordance with the terms and conditions of this Invitation for EOI, including:

- a) Covering letter (3 pages maximum);
- b) Executive summary (5 pages maximum);
- c) Information addressing the Evaluation Criteria (50 pages maximum); and
- d) Pre-Qualification (In prescribed template) with attachments as required.
- e) Appendices with additional information relevant to the EOI or the Respondent (kept to a minimum).

The covering letter will not form part of the assessment and any appended, unreferenced corporate brochures, marketing material and the like, which are included with the EOI, will not be considered by the Principal's Evaluation Team.

The information provided should address the information requested in Section 5 for each criterion and be provided under the criterion heading only, and not relied upon by being placed elsewhere in the EOI.

Any EOI addressing only part of the requirements set out in this Invitation for EOI may or may not be considered, at Principal's absolute, sole and unfettered discretion.

The above page limits are single-sided A4 pages. The font type and size must be Arial Narrow 11 with single line spacing and minimum 6 point spacing between paragraphs. The page limit includes all diagrams, charts, pictures, and the like. Material in excess of the page limits identified may or may not, at Principal's absolute, sole and unfettered discretion, be read or taken into account in the evaluation.

Project data sheets for recent relevant Reference Sites can be included (in an appendix) and the relevance to the Project made clear.

Pre-Qualification Document also requires Respondents to provide details of the Reference Site or Sites with name of project, details of referees with contact details, name of client, description of the works involved and location, value including final project value and project timelines. Respondent shall provide other relevant details e.g. Explanation of variations, details of problems that were encountered and how they were overcome separately as attachment to Pre-Qualification Document.

3.2 TIME FOR LODGEMENT

The Respondent is requested to ensure that its EOI is lodged by no later than the Closing Time on the Closing Date. An electronic copy can be submitted in the first instance if difficulties are encountered in the delivery of a hard copy.

3.3 COPIES OF EOI

In order to assist in the evaluation of the EOI, the Respondent is required to provide one (1) electronic copy in the native format (i.e. Ms Word, MS Excel, MS Power Point etc.), endorsed with the Invitation for EOI title shown on the front cover of this Invitation for EOI, at address mentioned below by USB or Media drive no later than the **1600hrs on December 8, 2014**. Principal will not accept facsimile lodgement of the EOI.

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