

ADANI MINING PTY LTD

INVITATION FOR EXPRESSIONS OF INTEREST FOR
UNDERGROUND DIESEL EQUIPMENT ON DESIGN & SUPPLY BASIS

CARMICHAEL COAL MINE & RAIL PROJECT

Expression of Interest (EOI) to be submitted by:

1600HRS AEST December 15, 2014

Please note that an intention to submit EOI notification must be received by:

November 28, 2014.

INTRODUCTION

1.1 ADANI MINING

The Adani Group's venture into Australia commenced in 2010 with the purchase of EPC 1690, the underlying tenement for the development of the Greenfield Carmichael Coal Mine in the Galilee Basin, Central Queensland, and entering into a 99 year lease of the Port of Abbot Point near Bowen in North Queensland. Our vision is to operate a vertically integrated model - with the extraction of coal from our Carmichael Mine, transported by rail to Abbot Point, and exported to meet consumer and business demands in offshore markets. Adani's proposed Carmichael Coal Mine and Rail Project will deliver many benefits to the local, state and national economies and the newly proposed North Galilee Basin Rail project signifies that our project is on track.

PROJECT BACKGROUND

2.1 PROJECT DESCRIPTION

Principal is proposing to develop a 40 million tonne (product) per annum (Mtpa) thermal coal mine in the north Galilee Basin approximately 160 kilometres (km) north-west of the town of Clermont, Central Queensland. All coal will be railed via a privately owned rail line connecting directly to the Abbot Point Terminal, and shipped through coal terminal facilities at the Port of Abbot Point. The Carmichael Coal Mine and Rail Project (the Project) will have an operating life of approximately 90 years.

The Project is comprised of two major components:

- A green field coal mine over EPC1690 and the eastern part of EPC1080, which includes both open cut and underground mining, on mine infrastructure and associated mine processing facilities (the Mine) and offsite infrastructure.
- A green field rail line connecting directly to the Abbot Point Terminal, to provide for export of coal via the Port of Abbot Point.

Export coal from this project will predominantly service the Indian market.

The Project will also provide for development of the following:

1. Open Cut and Underground Mine alongwith related Infrastructure (On-site & Off-site);
2. Coal Handling and Preparation Plant (CHPP) & Power Distribution;
3. Railway line from Mine to Port; and
4. Abbot Point T0 Port Project.

Project Outline:

The Carmichael Mine	40 million tonne (product) per annum (Mtpa) thermal coal mine
Rail corridor	Construction and operation of a rail link from the mine to the preferred port location (Abbot Point)

The RFP for the Underground Diesel Equipment will be based on the first stage of the project development. The full scope will be detailed in the RFP.

2.2 Scope of this EOI

This Invitation for EOI seeks submission from interested parties for the supply of Underground Diesel Powered Equipment, Attachments and Trailers, based on two (2) separable portions on a Design & Supply basis to Adani Mining Pty Ltd (Principal). For the purposes of this enquiry, Separable Portion one (1) Underground Diesel Powered Equipment, Separable Portion 2(two) Attachments and Trailers is in respect only of the Carmichael Coal Mine Project and is deemed to include but not be limited to the following::

- a) Project Management of the Equipment
- b) Entire Design & Engineering of the Equipment
- c) Supply of Equipment along with its associated Mechanical, Electrical, Control & Instrumentation, Automation, Hydraulics, Piping, Structural Works
- d) Transportation of entire Equipment in modules and Assembly at Site
- e) Compatibility between components where required,
- f) Factory Acceptance Testing,
- g) Supervision of No-load and Load Commissioning of the Equipment
- h) Performance Guarantee Testing
- i) Supply of all Commissioning Spares
- j) Supply of Critical Insurance Spares and Recommended Spares
- k) Supply of Operation and Maintenance Manuals

The Underground Diesel Equipment are :

1. Diesel Powered Equipment - Underground

- a) Load Haul Dump - LHD Loaders 10, 15 and 40 Tonne
- b) Underground Skid Steer Loaders
- c) Mobile Generator
- d) Mine Dozer
- e) Diesel Powered Shield Hauler
- f) Man Transporters
- g) Maintenance Utility
- h) Emergency Ambulance

2. Attachments – Underground

- i) Crawler Mounted Secondary Support Bolters
- j) QDS attachments to support Development Equipment and mining panels,
- k) QDS attachments to support Longwall Equipment and mining panels,
- l) QDS attachments to support Outbye Services, Maintenance and support mining,

3. Trailers - Underground

- m) Be compatible with the diesel powered equipment being sought,

- n) General purpose flat top trailers,
- o) Trailers to support such items as support cans, bolts etc
- p) Pipe Trailers to support mining,
- q) Ballast and concrete trailers,

Chock Carrying Trailers This Invitation for EOI is a key part of the EOI Phase, and is the first of three (3) phases of the tender process to finalize an Underground Diesel Equipment Supplier for delivery of the Project. The two (2) subsequent phases are the Request for Proposal (RFP) Phase and the Negotiation and Completion Phase.

2.3 Invitation for EOI

The purpose of this Invitation for EOI is to describe the Underground Diesel Equipment and seek EOI for the Carmichael Coal Mine Project.

Organisations with the required experience, capability and capacity for all/ specific services as enlisted in clause 1.2 above, may express their interest by submitting an Response to EOI in accordance with the terms and conditions set out in this Invitation for EOI.

2.4 Project Requirements

Project requirements are not provided as part of this Invitation for EOI, but will be provided to the Shortlisted Respondents with the RFP.

2.5 Site

The Site of the Project is shown at website: www.adanimining.com

2.6 Contracting Structure

The Principal intends to award the Preferred Proponent, which shall be either a single legal entity to supply all separable portions, or award separately as two (2) separable portions, with the Equipment Supply Agreement. It is acknowledged that the entity capable of delivering the equipment / services for the Project may be a consortium comprising one or more companies or using sub-contractors. Respondents need to furnish the details of their sub-contractors/ consultants they wish to engage for this project requirement.

The Principal will issue a full draft Equipment Supply Agreement with the RFP and seek comments from each Proponent on the content of the draft Equipment Supply Agreement in their Proposal.

In order to achieve a satisfactory allocation of risk between the Principal and the Preferred Proponent, engagement is likely to focus on a number of key areas within the Project Agreement. In formulating the draft Equipment Supply Agreement, the Principal will draw on current best practices.

2.7 Prequalification Criterion for Expression of Interest

Principal requests the Proponent to submit the Expression of Interest if the party meets of the following criterion as minimum :

- a. Average Annual Turnover of last three years is not less than A\$ 50 Million - Supply of all types of Equipment listed below.
- b. Average Annual Turnover of last three years is not less than A\$ 25 Million - Supply of Attachments/ Trailers only
- c. Should have supplied at least 10 Nos. of similar equipment's.
- d. Should be the manufacturer or authorised dealer for Supply of Equipments.
- e. Have the ability to demonstrate similar supply throughout New South Wales (NSW) or Queensland (Qld) meeting Legislation requirements as a minimum

f. The Proponents shall submit the Expression of Interest considering the following options :

The Proponent shall select the Equipment for which the Expression of Interest is submitted:

<u>Scope</u>	<u>Specify interest (Yes/ No)</u>	<u>Specify Category</u> <u>(Manufacturer/ Dealer)</u>
A: Diesel Powered Equipment - underground		
Load Haul Dump		
Skid Steer Loader		
Mobile Generator – Underground		
Underground Mine Dozer		
Diesel Powered Shield Haulers		
Diesel Powered Man Transporter		
Diesel Powered Maintenance Vehicles (ute)		
Diesel Powered Ambulance		
B: Attachments		
Crawler Mounted Secondary Support Bolters		
QDS attachments to support Development Equipment and mining panels,		
QDS attachments to support Longwall Equipment and mining panels		
QDS attachments to support Out bye Services, Maintenance and support mining		
C: Trailers		
Be compatible with the diesel powered equipment being sought		
General purpose flat top trailers,		
Trailers to support such items as support cans, bolts etc		
Pipe Trailers to support mining,		
Ballast and concrete trailers		
Chock Carrying Trailers		

Further evaluation shall be done based the duly filled prequalification document submitted by the Proponent.

2.8 Principal's Commitment to Australian Jobs Act and Enhanced Project Bylaw Scheme.

The Principal is committed to meet its Australian Industry Participation (AIP) Plan obligations under Australian Jobs Act and the Enhanced Project By-law scheme.

2.9 Obligations on the successful tenderer

The successful tenderer must unbundle the packages so that full, fair and reasonable opportunity is provided to the Australian Suppliers inline with the Principal's obligations under the Australian Industry Participation Plan(s). The successful tenderer is also required to demonstrate the compliance regarding full, fair and reasonable opportunity is provided to the Australian Suppliers.

EXPRESSION OF INTEREST (EOI) REQUIREMENTS

3.1 FORMAT AND STRUCTURE OF THE EOI

Unless otherwise approved by Principal, the EOI must be submitted in accordance with the terms and conditions of this Invitation for EOI. Covering letter (3 pages maximum);

- a) Executive summary (5 pages maximum);
- b) Information addressing the Evaluation Criteria (50 pages maximum); and
- c) Pre-Qualification (In prescribed template) with attachments as required.
- d) Appendices with additional information relevant to the EOI or the Respondent (kept to a minimum).

The covering letter will not form part of the assessment and any appended, unreferenced corporate brochures, marketing material and the like, which are included with the EOI, will not be considered by the Principal's Evaluation Team.

The information provided should address the information requested in section 5 for each criterion and be provided under the criterion heading only, and not relied upon by being placed elsewhere in the EOI.

Any EOI addressing only part of the requirements set out in this Invitation for EOI may or may not be considered, at Principal's absolute, sole and unfettered discretion.

The above page limits are single-sided A4 pages. The font type and size must be Arial Narrow 11 with single line spacing and minimum 6 point spacing between paragraphs. The page limit includes all diagrams, charts, pictures, and the like. Material in excess of the page limits identified may or may not, at Principal's absolute, sole and unfettered discretion, be read or taken into account in the evaluation.

Project data sheets for recent relevant Reference Sites can be included (in an appendix) and the relevance to the Project made clear.

Pre-Qualification Document also requires Respondents to provide details of the Reference Site or Sites with name of project, details of referees with contact details, name of client, description of the works involved and location, value including final project value and project timelines.. Respondent shall provide other relevant details e. g. Explanation of variations, details of problems that were encountered and how they were overcome separately as attachment to Pre-Qualification Document.

3.2 TIME FOR LODGEMENT

The Respondent is requested to ensure that its EOI is lodged by no later than the Closing Time on the Closing Date. An electronic copy can be submitted in the first instance if difficulties are encountered in the delivery of a hard copy.

3.3 COPIES OF EOI

In order to assist in the evaluation of the EOI, the Respondent is required to provide one (1) electronic copy in the native format (i.e. Ms Word, MS Excel, MS Power Point etc.), endorsed with the Invitation for EOI title shown on the front cover of this Invitation for EOI, at address mentioned below by USB or Media drive no later than the 1600hrs on December 15, 2014. Principal will not accept facsimile lodgement of the EOI.

Mr. Pankaj Pandya
Contracts and Services Specialist
Adani Mining Pty Ltd
Level 25, 10 Eagle Street,
Brisbane QLD 4000
Telephone: (07) 3223 4800
Email: Pankaj.pandya@adani.in

3.4 CLARIFICATION OF INVITATION FOR EOI AND ADDENDA

If the Respondent:

- a) Is in doubt as to the meaning of any part of this Invitation for EOI;
- b) Has any questions in relation to the Processes outlined in this Invitation for EOI;
Or
- c) Has any technical or other queries related to the Project;

The Respondent should approach to the contact person as mentioned in clause 2.3 above.

3.5 INTERVIEWS

Principal reserves the right to invite certain Respondents to attend an interview. The invited Respondents will be required to provide a presentation of a summary of their EOI and then engage in a questions and answers session.

Principal also reserves the right to consider Respondents for further RFQ and tendering process at its sole discretion without having any obligation to provide any justification/ explanation.

3.6 COST FOR LODGMENT OF EOI.

Cost of preparation and lodgement of EOI with all supporting documents and subsequent clarifications shall be borne by Respondent.