

ADANI MINING PTY LTD

INVITATION FOR EXPRESSIONS OF INTEREST FOR
UNDERGROUND LONGWALL SYSTEM ON DESIGN & SUPPLY BASIS

CARMICHAEL COAL MINE & RAIL PROJECT

Expression of Interest (EOI) to be submitted by:
1600HRS AEST September 26, 2014

Please note that an intention to submit EOI notification must be received by:
September 15, 2014.

SECTION 1

INTRODUCTION

1.1 ADANI MINING

The Adani Group's venture into Australia commenced in 2010 with the purchase of EPC 1690, the underlying tenement for the development of the Greenfield Carmichael Coal Mine in the Galilee Basin, Central Queensland, and entering into a 99 year lease of the Port of Abbot Point near Bowen in North Queensland. Our vision is to operate a vertically integrated model - with the extraction of coal from our Carmichael Mine, transported by rail to Abbot Point, and exported to meet consumer and business demands in offshore markets. Adani's proposed Carmichael Coal Mine and Rail Project will deliver many benefits to the local, state and national economies and the newly proposed North Galilee Basin Rail project signifies that our project is on track.

1.2 Scope of this EOI

This Invitation for EOI seeks submission from interested parties for the Underground Longwall System on Design & Supply basis to Adani Mining Pty Ltd (Principal). For the purposes of this enquiry, Underground Longwall System is in respect only of the Carmichael Coal Mine and is deemed to include but not be limited to:

- a) Entire Design & Engineering of the Equipment
- b) Supply of all Equipment along with its associated Mechanical, Electrical, Control & Instrumentation, Automation, Hydraulics, Piping, Structural Works
- c) Transportation of entire Equipment in modules and Assembly at Site
- d) Supervision of No-load and Load Commissioning of the Equipment
- e) Performance Guarantee Testing
- f) Supply of all Commissioning Spares
- g) Supply of Critical Insurance Spares and Recommended Spares
- h) Supply of Operation and Maintenance Manuals

The Equipments included in Underground Longwall System are:

- a) Shearer
- b) Powered Roof Supports
- c) Armoured Face Conveyor
- d) Beam Stage Loader
- e) Monorail System
- f) Pumping System
- g) E-Frame

This Invitation for EOI is a key part of the EOI Phase, and is the first of three (3) phases of the tender process to finalize an Underground Longwall System Supplier for delivery of the Project. The two (2) subsequent phases are the Request for Proposal (RFP) Phase and the Negotiation and Completion Phase.

1.3 Invitation for EOI

The purpose of this Invitation for EOI is to describe the Underground Longwall System and seek EOI for the Carmichael Coal Mine Project.

Organizations with the required experience, capability and capacity for all/ specific services as enlisted in clause 1.2 above, may express their interest by submitting an Response to EOI in accordance with the terms and conditions set out in this Invitation for EOI.

1.4 Project Requirements

Project requirements are not provided as part of this Invitation for EOI, but will be provided to the Shortlisted Respondents with the RFP.

1.5 Site

The Site of the Project is shown at website: www.adanimining.com

1.6 Contracting Structure

Principal intends to award the Preferred Proponent, which shall be a single legal entity, with the Equipment Supply Agreement. It is acknowledged that the entity capable of delivering the equipment / services for the Project may be a consortium comprising one or more companies or using sub-contractors. Respondents need to furnish the details of their sub-contractors/ consultants they wish to engage for this project requirement.

Principal will issue a full draft Equipment Supply Agreement with the RFP and seek comments from each Proponent on the content of the draft Equipment Supply Agreement in their Proposal.

In order to achieve a satisfactory allocation of risk between Principal and the Preferred Proponent, engagement is likely to focus on a number of key areas within the Project Agreement. In formulating the draft Equipment Supply Agreement, Principal will draw on current best practices.

1.7 Prequalification Criterion for Expression of Interest

Principal requests the Proponent to submit the Expression of Interest if the party meets of the following criterion as minimum:

- a) Average Annual Turnover of last three years is not less than A\$ 100 Million.
- b) Should have supplied similar system / equipment.
- c) Should be the manufacturer or authorized dealer for Supply of Longwall System / Equipment.

Further evaluation shall be done based the duly filled prequalification document submitted by the Proponent.

1.8 Principal's Commitment to Australian Jobs Act and Enhanced Project Bylaw Scheme.

The Principal is committed to meet its Australian Industry Participation (AIP) Plan obligations under Australian Jobs Act and the Enhanced Project By-law scheme.

1.9 Obligations on the successful tenderer

The successful tenderer must unbundle the packages so that full, fair and reasonable opportunity is provided to the Australian Suppliers inline with the Principal's obligations under the Australian Industry Participation Plan(s). The successful tenderer is also required to demonstrate the compliance regarding full, fair and reasonable opportunity is provided to the Australian Suppliers.