

# No one takes on the world alone.

We provide financial solutions to help Australian businesses grow.

Export Finance Australia is the Government's export credit agency. We provide financial solutions to help Australian businesses take on the world.

Working across a range of industries for more than 60 years, we understand domestic and global markets. We also know the opportunities and challenges you may be facing when it comes to accessing finance.

## We could support



Exporters of goods and/or services



Businesses expanding overseas



Supply chain businesses



Tourism and online businesses

## How we could help

### Working capital

support to finance against supplier invoices or purchase orders

### Capital investment

to purchase new equipment and expand your export operations

### International expansion

to establish or grow your business operations overseas

### Online growth

to invest in eCommerce and grow your sales to international customers

## Businesses we support

Our criteria ensures we could provide you with finance solutions:

- ✓ Australian registered businesses
- ✓ Businesses trading for at least two years (not start-ups)
- ✓ Annual turnover of A\$250,000
- ✓ Unable to secure finance from the private market (your bank)
- ✓ Can demonstrate profitable operations

## Talk to us

### Aleks Henderson

Director  
Business Development – WA  
M +61 418 387 154  
E [aleks.henderson@exportfinance.gov.au](mailto:aleks.henderson@exportfinance.gov.au)



## ADENCO

*"Export Finance Australia has afforded ADENCO the opportunity to fulfil its contractual requirement with its blue chip Client. It's been a team effort in ensuring all deadlines were met and a positive journey that will continue on to the next exciting opportunity."*

**Christoff van der Schyff**  
General Manager

ADENCO specialises in design, project management, civil engineering, site installation, commissioning and on-site maintenance in the mining and construction industries.

### Customer need

Required bonding support to deliver on a water pipeline project for BHP.

### How we helped

We provided two Performance Warranty Bonds to help ADENCO deliver their contract.