



**Naval Group Australia Pty Limited**

Level 2, 1 Richmond Road  
Keswick, SA 5035

PO Box 3065  
Rundle Mall SA 5000  
Australia

ABN 14 605 467 123

[www.naval-group.com.au](http://www.naval-group.com.au)  
E: [aic@au.naval-group.com](mailto:aic@au.naval-group.com)

Monday 12, October

## **Naval Group Australia Expression of Interest – Future Submarine**

### **Australian Capability Partners**

Naval Group Australia (NGA) are seeking Australia's foremost advanced manufacturers with an Expressions of Interest (EOI) for Australian organisations to become Australian Capability Partners (ACP's) that may manage and deliver several key submarine platform equipment. This includes manufacturing Naval Group designed Critical Submarine Equipment and Systems essential to the effective operation of the Future Submarine Program (FSP).

This is a long term strategy providing Partnership opportunities which will span decades. NGA will regard the ACP's as a key support to the Naval Shipbuilding Plan of building a sustainable and cost-competitive Australian industrial base. A Naval Group Australia ACP will be an experienced, high performing engineering business engaged to manage, manufacture and deliver a value for money sovereign solution.

Individual technical equipment requirements will vary because of differing scope or work criteria.

ACP's will be committing to:

- Agree to the commercial and contractual requirements of the Future Submarine Program
- Have gained or a plan to achieve NGA FSP minimum security & cyber requirement
- Have got, or be planning to have, security cleared staff in their workforce to handle classified information and assets
- Manufacture in Australia
- Demonstrate and apply experience of managing an Australian sovereign supply chain
- Agree to source from an NGA approved sovereign supply chain where applicable
- Demonstrate cost, capacity, resilience and business planning – agreement to regular future readiness reviews
- Willingness to receive and maintain Transfer of Technology projects to develop local capability and increase business know how
- Agree cost and profit structures
- Risk management collaboration
- Provide aftermarket sustainment service
- Provide product/sustainment/operator training and education
- Share knowledge and experience
- Accommodate Naval Group apprentice/occasional staff into organisation

NGA will assess each expression of interest submitted for suitability to progress to an RFI that will consider commercial prerequisite and key business factors including capability, costs and fees, capacity and long term business viability. These are considered critical factors to become an ACP.

Successful Australian businesses may then enter a competitive ACP Agreement.

Benefits to ACP's include but are not limited to:

- Long term, high value supply strategy.

- Sustainment position
- The ability to promote themselves a Naval Group Australian Capability Partner
- Export opportunities with NG global projects.
- Dedicated contact at Naval Group procurement
- Receive NG personnel into business e.g. apprentice
- Workforce upskilling and education

Naval Group Australia request all companies willing to be considered for the status of Australian Capability Partner to update their ICN profile and complete the Building Australian Capability questionnaire (if not already) providing evidence with particular focus on the requirements listed.

For consideration to move to a down selection phase please sign this document and upload it back into the ICN Gateway. ICN SA will compile this letter, your business profile and Building Australia Capability questionnaire as part of your Expression of Interest response upon EOI closure.

Name of Business:

Name of Company:

Name of Signatory:

Position:

Signature: