

The Global Access Program will deliver an enhanced education program in 2020 addressing the topics of Security, Export Controls, Supplier Quality Assurance, Estimating & Pricing, Strategic Sourcing and Supply Chain Frameworks.

To date, approximately 150 representatives from SMEs in Australia have participated in the highly successful Estimating & Pricing Fundamentals and Masterclass courses.

The Global Access Program's new Industry Education Program is designed to provide SMEs with an improved knowledge of how to be successful in supplying to BAE Systems Australia. Course content will apply equally to existing supply chain partners and those seeking to offer products or services in the future, and will provide key insights to support the growth and development of Australian industry.

Course Synopsis

The program comprises six distinct modules, each designed to ensure a supplier can develop knowledge of BAE's requirements and expectations. The course content will address the areas where standards can be difficult to achieve or maintain. Some key learnings from some of the modules are described below:

Export Controls

- The Importance of an Export Compliance Program
- Australian Export Control Regime
- US Export Control Regime
- Inbound/Outbound Controls
- Violations and Penalties

Security

- New Australian Government Security Requirements
- Impact of Security Requirements on BAE Systems
- The Defence Industry Security Program (DISP)
- Supply Chain Security

Supplier Quality Assurance

- Quality Management Systems
- Supplier approval process/evaluation/ASL
- BAE Purchase Order details
- Competency versus Capability
- Audit and non conformance

Estimating & Pricing

- What is Estimating and why it's so important
- Contracting for defence
- How do we price a bid
- What makes a good Basis of Estimate

Note: It is essential to participate in all modules to gain maximum benefit from this program. Modules are not offered separately.