

# Capability Statement

26 Nov 2018

## ALLSTAFF RESOURCES



### INDUSTRIES SERVED

AUTOMOTIVE

CLEAN ENERGY

CONSTRUCTION &  
ENGINEERING

DEFENCE

LAND &  
AGRICULTURE

MANUFACTURING

MINING

OIL, GAS & ENERGY

PROFESSIONAL  
SERVICES

RAIL

RETAIL, TRADE AND  
OTHER SERVICES

TRANSPORT

WATER

## Company Details

**Address:** 263 South Road  
Mile End SA, 5031 Australia

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**Ph:** +61 8 8354 2112

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**Fax:** +61 8 8354 2113

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**Email:** michael@allstaffresources.com.au

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**Web:** www.allstaffresources.com.au

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**ICN Gateway Company ID:** 25705

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**Employees:** 200

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**ABN:** 19 081 019 221

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**Locations:** 3

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**Works in Remote Locations:** Yes

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## Contacts

**Mr Michael Hatswell**

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Email: Michael@allstaffresources.com.au

Established in 1997, Allstaff Resources Pty Ltd is a wholly South Australian, family owned, second generation business supporting industries within SA including mining, construction, defence, engineering, wine, transport & distribution, manufacturing and associated industries in sourcing quality workforce solutions.

At Allstaff, our six values guide the way we go about business. It's our personal guarantee of quality and success to our partners and workplace specialists. These are:

1. Safety, Environment & Sustainability - The health and safety of our people comes first. We respect the environment and seek ways to operate sustainably.
2. Results - We strive to achieve great results, exceeding our clients' expectations.
3. Commitment - We are committed to our clients' success
4. Integrity and transparency - We are transparent and honest as we manage our clients' risks and costs. We deliver on our commitments.
5. Responsiveness and Flexibility - We are responsive and flexible

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### Summary

Labour Hire and Recruitment services delivering extensive quality workforce solutions to the mining, construction, defence, engineering, wine, manufacturing and associated industries for over 20 years across South Australia.

Allstaff are SA owned and operated and strongly invested in the SA Region, we are passionate in supporting the industries that help drive success in our region for economic growth and increase opportunities for local employment and local communities. We are flexible, agile and innovative

in our approach in order to tailor solutions to fit your requirements, whatever they may be.

We are proud of our ability to build strong relationships with our partners to deliver the best outcomes every time, underpinned by robust systems and processes and an unwavering commitment to safety, quality, responsiveness and flexibility.

With operations in Adelaide, Barossa Valley and Roxby

Downs, we have a vast reach and capacity to mobilise

workforces across the State.

### Description

South Australian Specialists in Recruitment and Labour Hire services:

Labour Hire | Shutdowns | Projects | Backfill | Ongoing Roles  
| Permanent Recruitment | Temp | Seasonal Recruitment  
Mining, Resources & Energy  
Civil & Construction,  
Manufacturing, Engineering,  
Defence  
Electrical and Mechanical Trades,  
Transport and Logistics,  
Professional & Administration

Our Head Office is centrally located on South Road in Adelaide with regional offices in Roxby Downs and Nuriootpa in the Barossa Valley. Our regional teams manage work groups to and from all locations including but not limited to Whyalla, Pt Pirie, Pt Augusta, Olympic Dam and far North SA Locations.

We do recruitment and labour hire the way it should be done - by building strong relationships with our partners to deliver the best outcomes, every time.

Our business was formed on a foundation of integrity and trust - where relationships are valued and your word is your bond. We're a business with heart. This is as true today as it was when the business opened its doors 20 years ago.

We believe that great people deliver the best results. This philosophy underpins every part of our business and runs through every project we work on.

A job done well is a job well done. And satisfied clients become loyal partners.

At Allstaff, we provide:

- A guarantee that you'll receive the best workplace specialists matched to your project.
- Relationships Managers who are part of your team - on-hand for support, 24 hours a day, 7 days a week.

- A direct line to the top with Director level involvement in every project.
- Active support of the communities in which we operate.
- Experience working on grassroots to global projects.
- A partner in success. We see your business as our business, and we go to great lengths to make it a success.

The key benefits of working with Allstaff include:

- On call service 24 hours a day, 7 days a week  
With each of our business partners having a dedicated Business Relationship Manager, they can call on us at any time on any day of the week should they need support.
- On call personnel, placements within the hour  
Having a direct-line to our senior management team (not a call centre), we can access our database immediately and fill urgent needs within your business.
- We can induct for you  
Your workplace is a hive of activity, and that's why we offer to manage the induction of our workplace specialists, either onsite or off. This saves you time and effort, and ensures our people hit your workplace ready to go.
- Employee monitoring  
We strive to ensure you're satisfied with the talent we provide, so we provide tailored reporting and performance monitoring against set criteria making our service completely measureable.
- Tailored project reporting  
We can tailor our project reports to meet your business' needs, across areas including injury rates, absenteeism, staff turnover, time to fill rates, position fill rates, labour spend, overtime costs and poor performance.
- Focus on safety  
Injury and absenteeism impacts everyone. For that reason we have in place robust processes to manage risk. Allstaff is currently undergoing certification towards Safety (ISO 45001:2016)

Other key services to our partners include:

- . Behavioural screening/cultural alignment
- . 24-hour site representation
- . Safety monitoring and mentoring
- . Incident management
- . Site specific Inductions
- . Pre-employment medical coordination
- . Skills based testing

- . Licence tracking

At Allstaff, there's no such thing as a quick-fix. Every project or business has a unique set of needs or complexities that we need to consider during the recruitment process. With our hands-on and local approach, we get to know your business at a deeper level, ensuring the outcomes we deliver are at the standard you expect.

## Associations

- > Business SA
- > Recruitment and Consulting Services Association (RCSA)

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## Products & Services

- > Labour Hire - Trades and Semi-Skilled
- > Permanent Recruitment - White Collar & Technical
- > On-Hire
- > Temp - Administration & Professional
- > Seasonal and Project Recruitment
- > Backfill - Ongoing Personnel

## Industries Served

- > Automotive
- > Clean Energy
- > Construction & Engineering
- > Defence
- > Land & Agriculture
- > Manufacturing
- > Mining
- > Oil, Gas & Energy
- > Professional Services
- > Rail
- > Retail, Trade and Other Services
- > Transport
- > Water

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## Facilities and Equipment

- > Not applicable / Labour Service Provider

## Major Clients

- > BHP Billiton OLYMPIC DAM
- > McMahon Services
- > Nyrstar
- > UGL
- > Broadspectrum
- > Toll Mining
- > DE-construct
- > Ahrens Engineering
- > Mayfield Industries
- > Leighton Contractors
- > Adelaide Brighton Cement
- > Pernod Ricard Winemakers
- > CARR Components
- > Precision Components
- > Grays Online
- > AlSCO Linen

## Previous Significant Projects

2017

**Smelter SCM Project**

**\$1,500,000**

**Client: BHP Olympic Dam**

Primary account management for supply and service of Trades, Planners, Supervisors, Operators, T/A's, Labourers and administrative personnel. Implement strategies for cost effective solutions throughout Shutdown for major 6 months project. Supply Shutdown/Project labour requirements, coordinate with supervisors and logistics to ensure effective rollout of crews up to 20+ provide 24hr site based service to support incoming/ongoing workforce, inductions, training , pre-start and safety meetings



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